

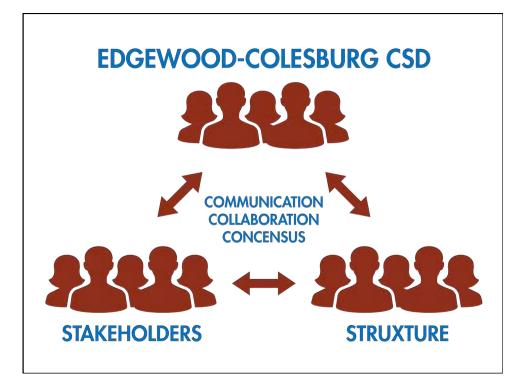


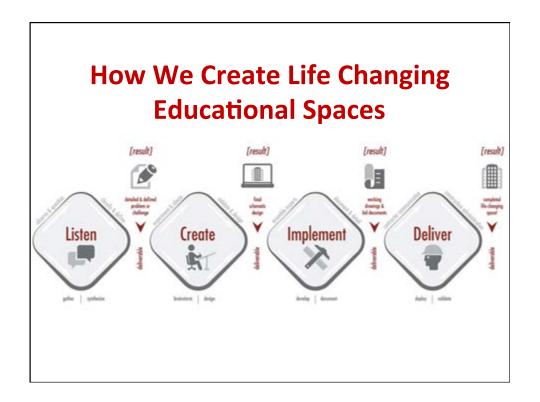
## Long-Term Commitment

Hawkeye Comm. College ~ 50+ Years Waterloo CSD ~ 50+ Years University of Northern Iowa ~ 50+ Years Cedar Falls CSD ~ 50+ Years Aplington-Parkersburg CSD ~ 40+ Years Vinton-Shellsburg CSD ~ 40+ Years Wapsie Valley CSD ~ 40+ Years Decorah CSD ~ 15 Years

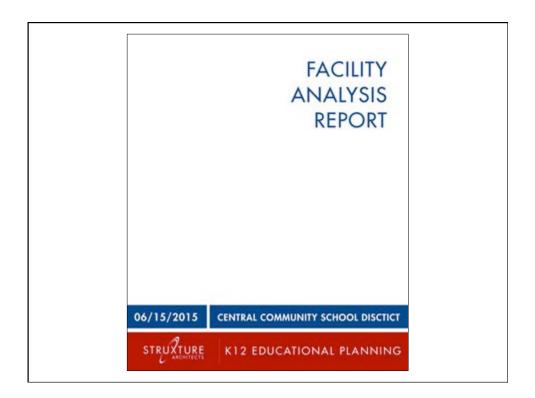


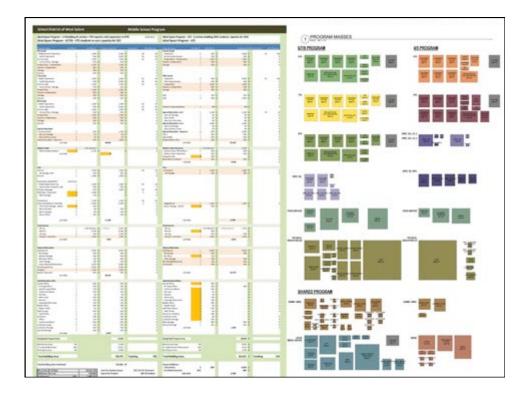




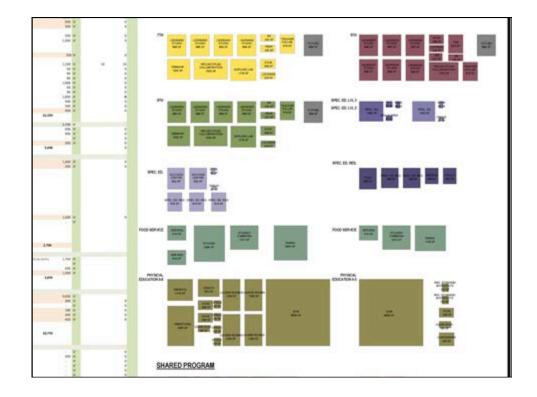




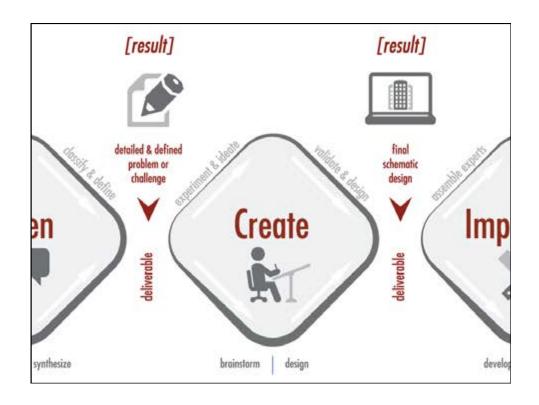




School District of We	st Salem		Middle School Program							
Mod Space Program - 6.4 Building (6 section + 710 separity with expansion to Mod Space Program - 6/178 + 475 students w core capacity for 325		175) symptot	Meal Space Program - 4/5 - 6 section halding (300 studieris, rapiolity for 350) Meal Space Program - 4/5							
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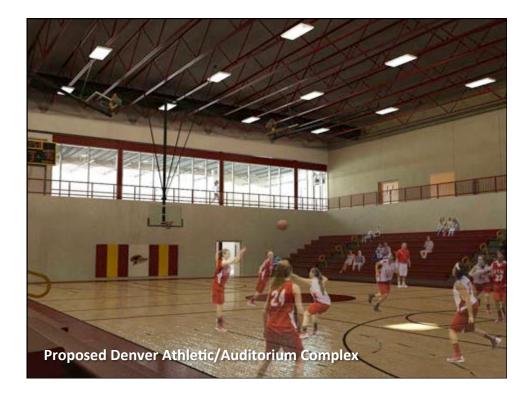














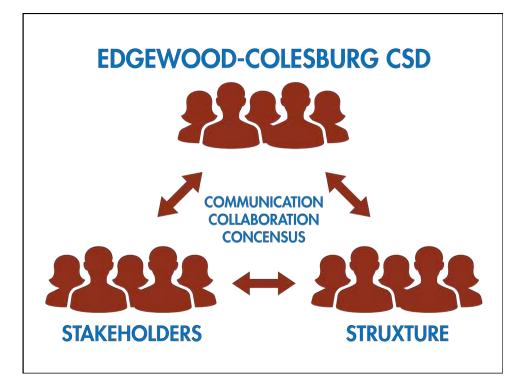














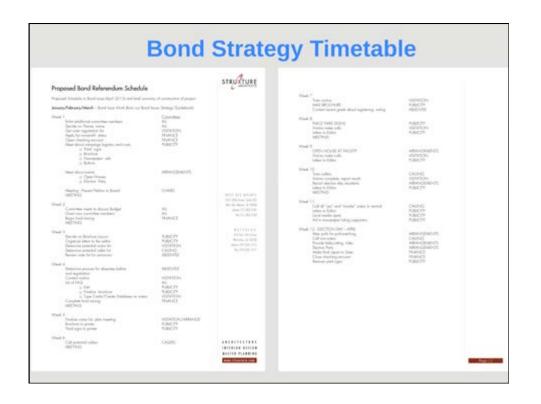


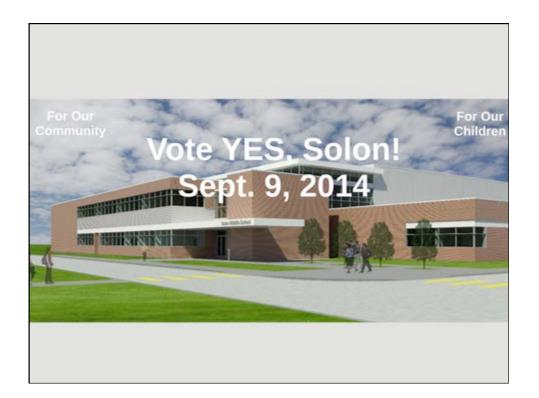




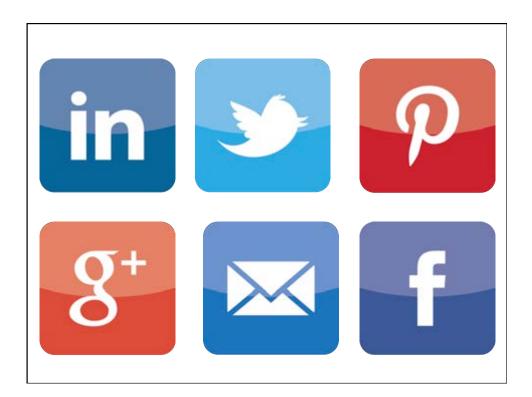
Opinion Research Election Platform Social Media Personal Influence Posters/Buttons/Yard Signs/Billboards Speakers Bureau











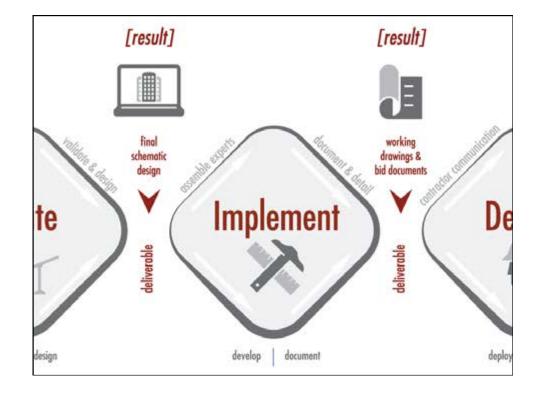


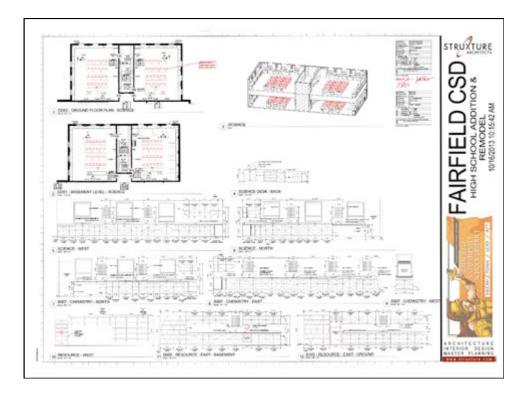
## **Recent Bond Victories**

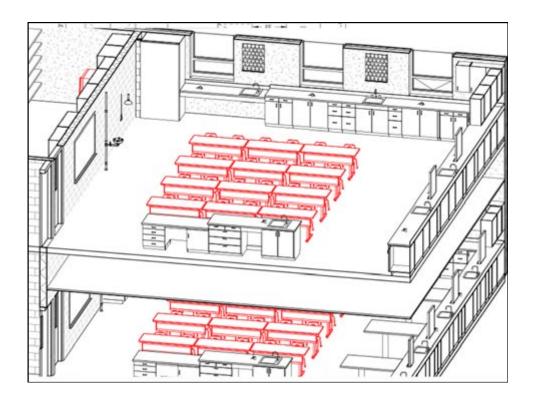
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- Midland
- Cardinal CSD
- Hawkeye Community
   College
- Solon CSD
- Fairfield CSD
- West Central CSD
- AGWSR CSD

- Decorah CSD Wapsie Valley CSD Eldora-New Providence CSD
- Tripoli CSD
- Waverly-Shell Rock
   CSD















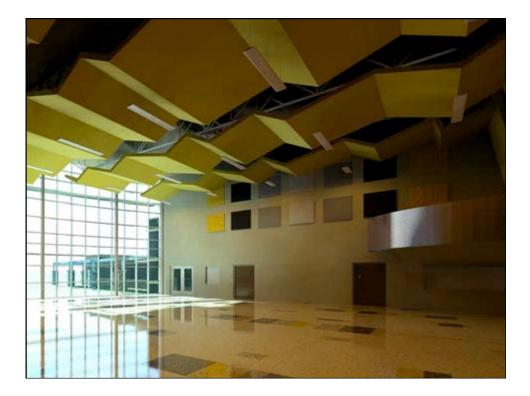




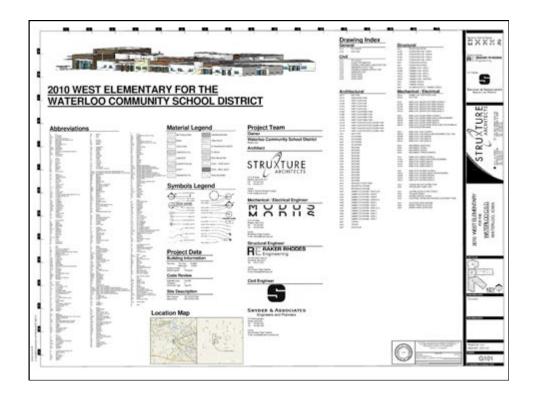


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12	X	TELEPHONE	a	X	HOT		
OUTLETS	X	INTERCOM	WATER	X	COLD		
3		TV MONITOR	×		BUBBLER		
			1		WATER COOLER		
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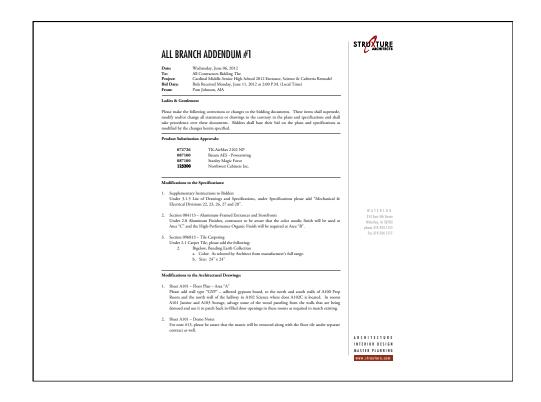




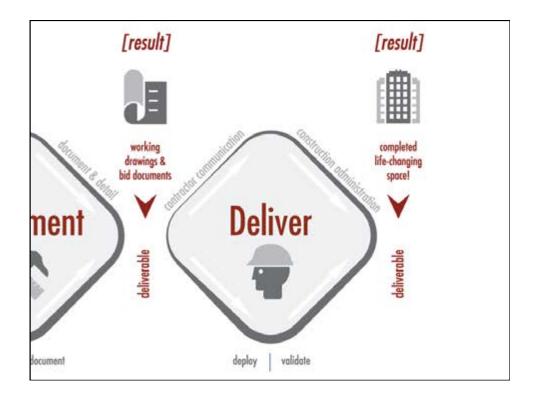




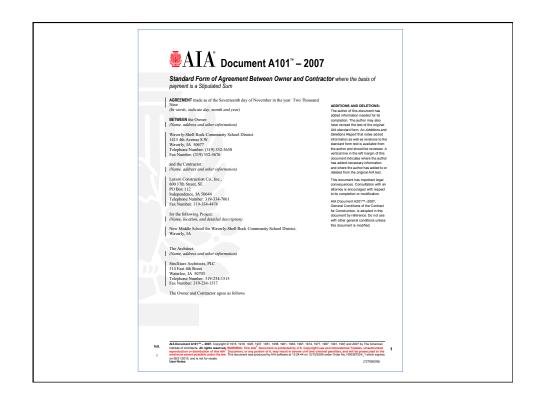




	GENERAL CONTRACT								
PROJECT:	PROJECT: NEW MIDDLE SCHOOL FOR WAVERLY-SHELL ROCK CSD, WAVERLY, IA								
BID DATE/TIME	BID DATE/TIME: TUESDAY, NOVEMBER 10, 2009 @ 2:00 P.M. (Local Time)								
ARCHITECT	ARCHITECT: Craig D. Schwerdtfeger								
CONTRACTOR	LARSON CONSTRUCTION CO. Independence, IA	MIRON CONSTRUCTION Neenah, WI	SHAW-LINQUIST ASSOCIATES St. Paul , MN	STAHL CONSTRUCTION St. Louis Park, MN	THE SAMUELS GROUP, INC. Wausau, WI				
BID SECURITY	5%-AIA	5%-ALA	5%-AIA	5%-AIA	5%-AIA				
ADDENDA	1, 2, 3 & 4	1, 2, 3 & 4	1, 2, 3 & 4	1, 2, 3 & 4	1, 2, 3 & 4				
CONTRACTOR COMPLETION DATE	August 1, 2011	August 1, 2011	August 1, 2011	August 1, 2011	July 31, 2011				
	No later than August 1, 2011	No later than August 1, 2011	No later than August 1, 2011	No later than August 1, 2011	No later than August 1, 2011				
BASIS BID	\$21,525,000.00	\$21,980,000.00	\$23,338,000.00	\$21,750,000.00	\$23,420,000.00				
ALTERNATE #1 - ADD Re-injection well #2.	\$147,000.00	\$138,181.00	\$139,000.00	\$140,000.00	\$143,500.00				
ALTERNATE #2 - DEDUCT Remove all landscape plantings.	(\$14,950.00)	(\$15,618.00)	(\$15,000.00)	(\$23,000.00)	(\$23,000.00)				
ALTERNATE #3 - ADD/DEDUCT Electric Traction Elevators in lieu of Hydraulic.	\$14,500.00	\$14,084.00	\$15,000.00	\$50,000.00	\$8,700.00				
ALTERNATE #4 - DEDUCT Delete Site famishings.	(\$41,000.00)	(\$35,000.00)	(\$25,000.00)	(\$1,000.00)	(\$5,100.00)				
ALTERNATE #5 - DEDUCT Delete wall mats.	(\$11,600.00)	(\$16,600.00)	(\$8,000.00)	(\$10,000.00)	(\$8,500.00)				
ALTERNATE #6 - DEDUCT Delete all work associated with the storm shielter.	(\$1,846,000.00)	(\$1,754,000.00)	(\$1,600,000.00)	(\$1,700,000.00)	(\$1,820,000.00)				
ALTERNATE #7 - ADD Add fiber optic line from middle school to LSI.	\$28,000.00	\$28,538.00	\$29,000.00	\$30,000.00	\$28,000.00				
ALTERNATE #8 - ADD/DEDUCT Substitute/replace Grundfos domestic booster pump system (P-11) with an approved manufacturer.	NO BID	(\$1,876.00)	(\$2,000.00)	(\$2,000.00)	(\$1,900.00)				
ALTERNATE #9 - ADD/DEDUCT Use Pella Impervia sliding windows & separate blinds in lice of aluminum dual glazed horizontal slider windows w/ integra blinds.	(\$16,000.00)	(\$\$1,566.00)	\$39,000.00	(\$50,000.00)	(\$69,000.00)				
ALTERNATE #10 - ADD CI-3/Andover temp control.	\$324,000.00	\$323,700.00	\$320,000.00	\$315,000.00	\$330,000.00				
ALTERNATE #11 - ADD Controls Service/Alerton temp control.	\$338,000.00	\$339,360.00	\$337,000.00	\$345,000.00	\$330,000.00				
ALTERNATE #12 - ADD Cotnrol System Specialist/American Auto Matrix temp comtrol.	NO BID	\$700,000.00	NO BID	\$500,000.00	NO BID				
ALTERNATE #13 - ADD Engineered Controls/Honeywell temp control.	\$310,000.00	\$308,036.00	\$305,000.00	\$5,000.00	\$302,000.00				
ALTERNATE #14 - ADD FM Controls/Reliable temp control.	\$503,000.00	\$501,208.00	\$495,000.00	\$500,000.00	\$492,000.00				
ALTERNATE #15 - ADD Halverson-Trane temp control.	\$302,000.00	\$300,728.00	\$298,000.00	\$300,000.00	\$295,000.00				
ALTERNATE #16 - ADD Johnson Controls temp control.	\$241,000.00	\$24,020.00	\$238,000.00	\$240,000.00	\$236,000.00				
ALTERNATE #17 - ADD Siemens Bulding Technology temp control.	\$185,000.00	\$180,734.00	\$170,000.00	\$185,000.00	\$181,000.00				
ALTERNATE #18 - ADD Woodman Controls/Tailon temp Control. UNIT PRICES:	\$275,000.00	\$273,580.00	\$274,000.00	\$275,000.00	\$268,000.00				
Overexcavating/Engineered Fill \$/cu ye	\$50.00	\$50.00	\$50.00	\$50.00	\$7.00				
Rock Clause - Elevator \$/f	\$52.00	\$350.00	\$760.00	\$650.00	\$40.00				
MAJOR SUBCONTRACTORS:									





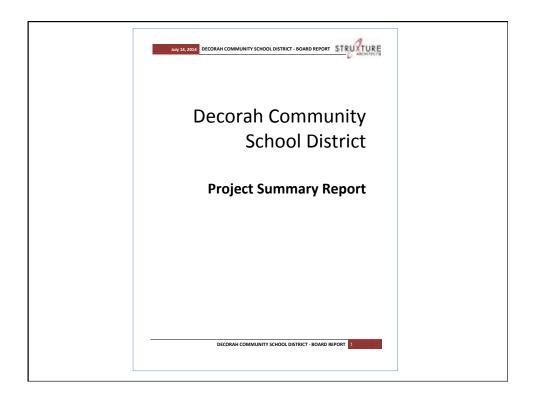


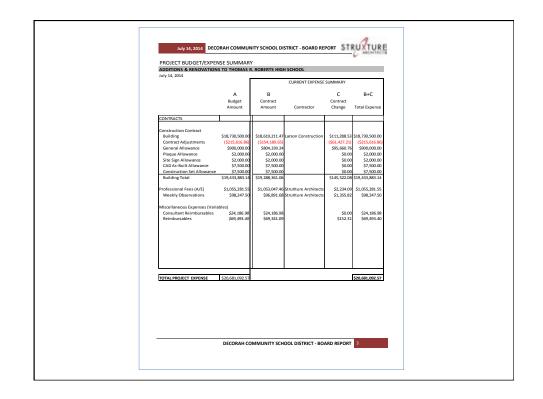










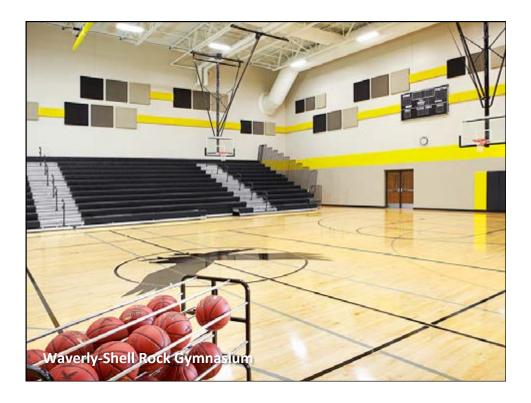


ALLOWANCE LOG	
1 (\$37,781.21) \$0.00 \$0.00 \$0.00 \$0.00	(\$37,781.21) 03/21/12
ACE \$681,231.53 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$692,731.53 (\$865.71) 03/30/12
ACE \$680,365.82 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$691.865.82
3 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 04/18/12
ACE \$680,365.82 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$691,865.82
4 (\$12,118.15) \$0.00 \$0.00 \$0.00 \$0.00	(\$12,118.15) 04/18/12
ACE \$668,247.67 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00 5 (\$16.520.90) \$0.00 \$0.00 \$0.00 \$0.00	\$679,747.67 (\$16.520.90) 05/30/12
ACE \$651,726.77 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$663,226,77
6 (\$29,818.99) \$0.00 \$0.00 \$0.00 \$0.00	(\$29,818.99) 07/02/12
ACE \$621,907.78 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$633,407.78
7 (\$32,096.59) \$0.00 \$0.00 \$0.00 \$0.00	(\$32,096.59) 07/11/12
ACE \$589,811.19 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00 8 \$0.00 \$0.00 \$0.00 \$0.00	\$601,311.19 \$0.00 07/18/12
ACE \$589.811.19 \$2.000.00 \$2.000.00 \$7.500.00 \$0.00	\$601,311.19
9 (\$114,280.10) \$0.00 \$0.00 \$0.00 \$0.00	(\$114,280,10) 07/18/12
ACE \$475,531.09 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$487,031.09
0 (\$621.30) \$0.00 \$0.00 \$0.00 \$0.00	(\$621.30) 07/18/12
ACE \$474,909.79 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$486,409.79
1 (\$41,686.99) \$0.00 \$0.00 \$0.00 \$0.00 ACE \$433,222.80 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	(\$41,686.99) 07/25/12 \$444,722.80
4CE         \$433,222.80         \$2,000.00         \$2,000.00         \$7,500.00         \$0.00           2         (\$117,342.48)         \$0.00         \$0.00         \$0.00         \$0.00	\$444,722.80 (\$117,342.48) 09/28/12
ACE \$315,880.32 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$327,380.32
3 (\$21,250.94) \$0.00 \$0.00 \$0.00 \$0.00	(\$21,250.94) 11/05/12
ICE \$294,629.38 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$306,129.38
4 (\$5,890.30) \$0.00 \$0.00 \$0.00 \$0.00	(\$5,890.30) 11/05/12
4CE \$288,739.08 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$300,239.08
5 (\$21,366.35) \$0.00 \$0.00 \$0.00 \$0.00 4CE \$267,372,73 \$2.000.00 \$2.000.00 \$7.500.00 \$0.00	(\$21,366.35) 12/13/12 \$278,872.73
6 (\$5.923.65) \$0.00 \$0.00 \$0.00 \$0.00	(\$5,923.65) 12/19/12
ACE \$261,449.08 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$272,949.08
7 (\$14,530.55) \$0.00 \$0.00 \$0.00 \$0.00	(\$14,530.55) 01/17/13
4CE \$246,918.53 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$258,418.53
8 (\$28,687.36) \$0.00 \$0.00 \$0.00 \$0.00	(\$28,687.36) 03/12/13
4CE         \$218,231.17         \$2,000.00         \$2,000.00         \$7,500.00         \$0.00           9         (\$7,253.34)         \$0.00         \$0.00         \$0.00         \$0.00	\$229,731.17 (\$7,253.34) 04/05/13
VCE \$210,977.83 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	(\$7,253.34) 04(05/13 \$222,477.83
0 (\$13,886.05) \$0.00 \$0.00 \$0.00 \$0.00	(\$13,886.05) 04/23/13
ACE \$197,091.78 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$208,591.78
1 (\$19,866.25) \$0.00 \$0.00 \$0.00 \$0.00	(\$19,866.25) 05/17/13
ACE \$177,225.53 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$188,725.53
2         (\$6,972.45)         \$0.00         \$0.00         \$0.00         \$0.00           4CE         \$170,253.08         \$2,000.00         \$2,000.00         \$7,500.00         \$0.00	(\$6,972.45) 07/08/13 \$181,753.08
3 (\$20,479.20) \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	(\$20,479.20) 07/08/13
ACE \$149,773.88 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$161.273.88
4 (\$11,171.61) \$0.00 \$0.00 \$0.00 \$0.00	(\$11,171.61) 07/31/13
ACE \$138,602.27 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$150,102.27
5 (\$5,499.30) \$0.00 \$0.00 \$0.00 \$0.00	(\$5,499.30) 09/30/13
ACE \$133,102.97 \$2,000.00 \$2,000.00 \$7,500.00 \$0.00	\$144.602.97









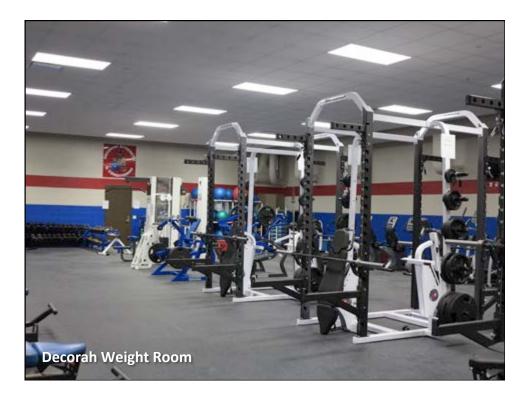








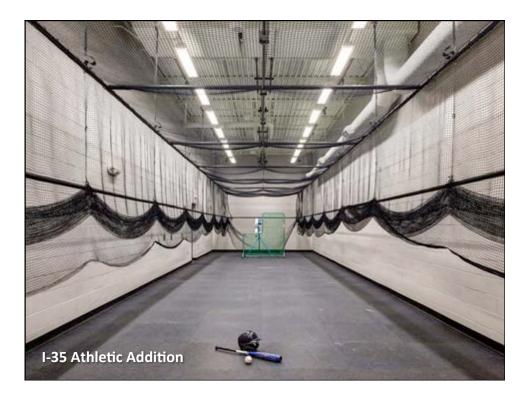








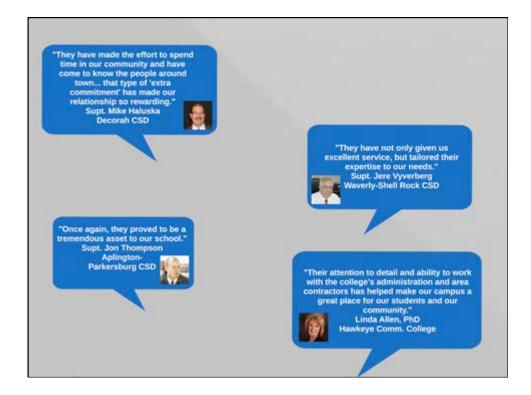








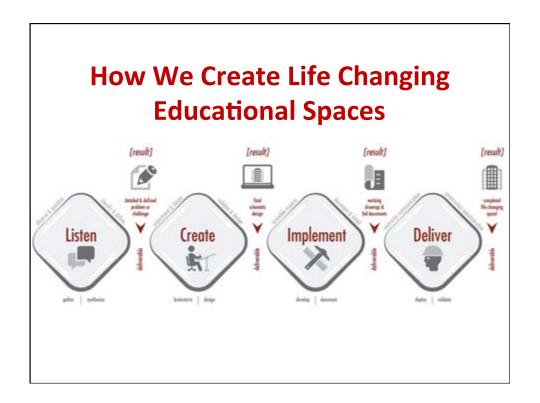


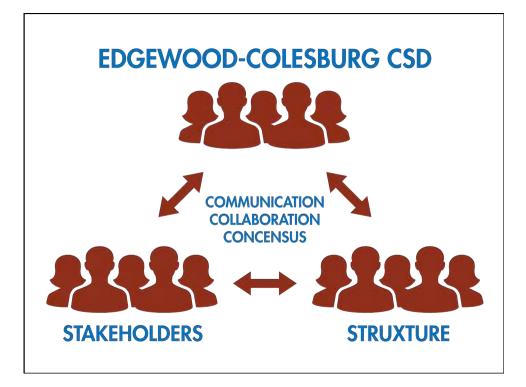


















## **Recent Bond Victories**

- Midland
- Cardinal CSD
- Hawkeye Community
   College
- Solon CSD
- Fairfield CSD
- West Central CSD
- AGWSR CSD

- Decorah CSD Wapsie Valley CSD <u>Eldora-New</u>
- **Providence CSD**
- Tripoli CSD
- Waverly-Shell Rock CSD

